



Institute for

Nursing Centers

Access - Quality - Evidence



Update / May 2008

Educational Modules Provide Excellent Supplement to Class Room Learning

INC proudly announces the following educational modules and archived web casts available for purchase. All modules/archives are delivered on compact disc. Required technology for viewing is Flash Player 9. To purchase any of the below modules/archives, please see the order form at the end of this update.

Pay For Performance

Presented by Max Reiboldt and Justin Chamblee of The Coker Group, this informative 90 minutes module addresses the importance of pay for performance issues specifically addressing Advanced Nurse Practitioners and including the physician quality reporting initiative. Initially broadcast as a live webinar, this module is now available as an archive delivered on CD. Purchase price = \$75/CD.

Establishing an Independent Practice

Want to start your own practice but don't know where to begin? Dr. Jamesetta Newland guides you thru the steps of preparing and executing a business plan to establish your own practice. This informative 75 minute presentation will help you identify the steps to successfully start your own Nurse Managed Health Center. Delivered on CD, Flash Player 9 is required for viewing. Purchase price = \$100.

Billing & Coding for Advanced Nurse Practitioners

Billing & Coding for Nurse Practitioners, originally aired in 2007, is once again available for purchase and makes a wonderful tutorial to add to the advanced nursing education curriculum. Focusing on billing and coding issues faced by today's advanced practice nurses this CD set will provide valuable tips on how to code correctly to optimize maximum reimbursement for your practice. Special student rates are available with a valid ID.

Basic Billing & Coding is available immediately and will be delivered on CD. Due to recently updated information, **Advanced Billing & Coding will be presented as a live webinar on June 11th, 2008** at 1:00 PM Eastern Time and will be available for purchase on CD to be delivered after June 11th. Special student rates apply with valid ID.

Additional information and pricing can be found at the end of this update. For more information on how to register for the live session Advanced Billing & Coding or to order any of the above CDs, please contact Krysten Pierce at kpierce@mphi.org.

INC Data Warehouse Survey Deadline Extended

It's not too late to submit your center's data for year 3 INC Data Warehouse Survey. This year, INC will automatically populate your NNCC Membership Survey as well as your NCRN Membership Survey upon receiving data sharing authorization from the submitting center. If your center would still like to submit data but thought it was too late you still have time! Send your center's data to ctanner@mphi.org by June 6th, 2008! Participate today and receive a free copy of the aggregate report PLUS an individualized center report comparing your center's performance to the national averages for clinical and financial measures. The INC Survey can be found at www.nursingcenters.org/data_instructions.html.

Quality Initiative

The first pilot test of the INC quality indicators initiative is now complete. More news will be forthcoming in the July Update.

Electronic Health Record Initiative

INC's Electronic Health Record Initiative continues to gain momentum. INC is partnering with the Alliance of Chicago Community Health Centers to implement and host GE Centricity EHR in nurse-managed centers across the country. The project has received funding from the W.K. Kellogg Foundation and the Agency for Healthcare Research and Quality. One nurse managed health center has been live and fully functional on EHR since February. Three other centers are actively planning for implementation. Two centers are in the readiness assessment stage. Please contact us for more information.

INC Presents

INC continues to present information across the country and internationally. Dr. Joanne Pohl, INC Primary Investigator, was invited to participate in a panel presentation titled "Expanding Training Sites for Health Care: Opportunities for partnerships and collaboration" at the U.S. Department of Health and Human Services, Health Resources and Services Administration, Bureau of Health Professions, All Programs Meeting on February 25-27 of this year in Washington, D.C.

Dr. Pohl's presentation, "Partnerships and Collaborations: A Ten Year Experience with Nurse Managed Centers" highlighted the history of INC, including the Data Warehouse Survey, findings, infrastructure, collaboration efforts, and the opportunities and challenges that arise from developing partnerships as well as lessons learned along the way.

Dr. Joanne Pohl was invited to present at the Healthy People for the Healthy World conference in Bangkok Thailand June 25-27: "Nurse Managed Centers: A Model of Primary Care for Diverse Settings".

Dr. Pohl and co-authors Dr. Violet Barkauskas, Dr. Ramona Benkert, and Dr. Clare Tanner also have a paper accepted at the conference: "Standardized National Data from U.S. Nurse Managed Health Centers Across Two Years".

INC will be hosting an exhibit booth at the American Academy of Nurse Practitioners 23rd National Conference at the Gaylord National on the Potomac in National Harbor, Maryland, June 26th – July 1st, 2008.

Dr. Joanne Pohl and Dr. Violet Barkauskas will be giving the following presentations at the 5th International Council of Nurses International Nurse Practitioner/Advanced Practice Nursing Network (INP/APNN) Conference, September 17 – 20th, 2008 in Toronto, Canada:

- "US Nurse Managed Health Center Clinical and Financial Data Across Three Years"
Authors: Pohl, Joanne M., The University of Michigan, Ann Arbor, Mackey, Thomas A., The University of Texas, Houston, Houston, Tanner, Clare , Michigan Public Health Institute, Okemos, Vonderheid, Susan C., The University of Illinois School of Nursing, Chicago, and Benkert, Ramona , Wayne State University College of Nursing, Detroit.
- "Nurse-Managed Centers: Measuring Clinical Outcomes"
Authors: Barkauskas, Violet H., The University of Michigan, Ann Arbor, Pohl, Joanne M., The University of Michigan, Ann Arbor, Nagelkerk, Jean, Grand Valley State University, Grand Rapids, MI, Fiandt, Kate, University of Texas Medical Branch, Galveston.

As always, INC is dedicated to the promotion and sustainability of nurse managed health centers. If your center has exciting news to share in the INC Bi-monthly Update, please send an email to Krysten Pierce at kpierce@mphi.org or call (517) 324-8345.

To be added or removed from the INC monthly update, please contact Krysten Pierce, kpierce@mphi.org.

INC is funded by grants from the W.K. Kellogg Foundation.

Web Casts 2008

“PAY FOR PERFORMANCE”
CD Module

Send me _____ CDs / \$75 each (enter quantity in blank)

“ESTABLISHING AN INDEPENDENT PRACTICE”
CD Module

Send me _____ CDs / \$100 each (enter quantity in blank)

“BILLING AND CODING FOR ANPs”
Basic B&C – CD Module Available now*

*Advanced Billing & Coding
Live Session, June 2008
CD Module* – now taking
advanced orders. Delivery
scheduled for June, 2008.*

**For special student rates please
contact Krysten Pierce*

- I want the Basic B&C CD only - \$100
- I want to pre-order the Advanced B&C CD only - \$100
- I want BOTH CDs - \$150

- Register me for the LIVE Advanced B&C session - \$100
- Register me for the LIVE Advanced B&C session *and* send me the archived CD - \$150
- Register me for the LIVE Advanced B&C session *and* send me BOTH archived CDs - \$200

TOTAL DUE \$ _____

- **Questions:** Contact **Krysten Pierce** at (517) 324-8345 or via email at kpierce@mphi.org.
- **System Requirements:** Flash Player 9

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